# The M.I.S.A. Messenger



## A Publication of the of the Maryland Investigators and Security Association

Summer July 2020

The M.I.S.A. Messenger is published by and for the members of the Maryland Investigators and Security Association. The M.I.S.A Messenger will publish original articles or secure reprint permission for articles that are of interest to our members. Our purpose is the fostering of professional investigative and security services.

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Last Board Meeting June 29, 2020

Next Board Meeting Has not been scheduled but will be held via teleconferencing.



Sandra M. King President of Two Security Guard Labor Unions Pleads Guilty in U.S. District Court in Maryland to Embezzling from Unions, United States Attorney Office, July 21, 2020

# President's Message

### MISA Board of Directors 2020

Barry Leese President

Brian Kunkel Vice President of Security

Caitlin Kelley Vice President of Investigations

Dale Cranford Treasure

Secretary Vacant

Patrick Gibbons Director

Andy Purdie Director

James Teare Sergeant-at-Arms

Kathy Morris Historian

Parliamentarian Vacant In a few short months we will begin the process of identifying persons interested in serving on the Board of Directors and Officers of the Association. In addition, we will send out membership renewal notices for the upcoming year. To be considered for a position on the Board of Directors you must be a paid member in good standing. Board of Director positions include:

President Vice President of Investigators Vice President of Security Treasurer Secretary Sergeant-At-Arms (non-voting member) Parliamentarian (non-voting member) Historian (non-voting member) Directors (3)

The President will appoint the Chair of the Election Oversight Committee who will oversee the election process and nominate and/or recommend candidates for the office to be filled. No less than 90 days prior to the Annual Meeting the names of interested qualified candidates must be submitted in writing to the Chairman of the Oversight Committee. At this time, we do not know if the State will approve an in-person Annual Meeting due to COVID19 restrictions. For this reason, I am asking that interested members wishing to hold office in 2021 make their intentions known by September 15, 2020 by completing the 2021 MISA Nomination Form which will be emailed to the membership no later than September 1, 2020.

In addition to holding the offices we welcome our membership to support the Association by volunteering to be members of the following committees:

Legislative Finance Membership

Your vote and voice are so very important to the continued success and growth of the Maryland Investigators and Security Association (MISA). Please encourage your colleagues to join MISA today.

Sincerely,

Barry Elece

MISA Application/Renewal/Change of Information Form					
P. O. Box 1053, MT Airy, MD 21771 Phone: 410-645-0428 Fax: Email: Inquiry@misahq.com Website: http://www.misahq.com					
<b>DO NOT FAX unless used for credit card payment for new or renewal application or change of information</b> MAIL COMPLETED FORM ALONG WITH DUES/DONATIONS TO THE MISA OFFICE.					
<ul> <li>Donation to Lobbying Fund. Check enclosed for \$ Check #</li> <li>New Member or Renewal Membership? (Circle one)</li> <li>Check # V, MC, AM. EX. Credit Card # Exp. Date</li> <li>Security /CVV CODE Zip code for Card's Billing address</li> </ul>					
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Please add me to the MISA email group. Licensed in other states. List: I will support and abide by the Code of Ethics of the Maryland Investigators and Security Association, Inc.					
Signature: Date:					
MISA USE ONLY: Verified Approved Denied Reason:					

# In Memoriam James L. Dunbar Sr.: Armored Car Industry Patriarch and Pioneer



James L. "Jim" Dunbar Sr., founded the *Federal Armored Express* armored car company (later renamed Dunbar Armored) in Baltimore in 1956 carrying on a family tradition in the armored car industry begun by his father George W. Dunbar, co-founder of Hartford, Connecticut-based *Mercer & Dunbar*, New England's first armored car company.

Jim began his career working as a driver guard at *Mercer & Dunbar*. However, following disagreements with his father while working at *Mercer & Dunbar*, he eventually quit his job, left Hartford, and came to Baltimore with the intention of starting his own armored car company. He managed to start his company with the financial as-

sistance of his brother-in-law and began operations serving banks and retailers with "one truck, two guns, and a tank of gas" as he often said. Jim and his one employee took turns as driver and guard on his company's one armored truck in the morning to make bank deposit pickups, then changed into suits to make sales calls.

Through hard work, dedication, innovation and the hiring of many good people to help him, Jim Dunbar eventually expanded his business to provide a full-array of security services to his customers.

For more than six decades, Dunbar's unique combination of operational expertise and responsive customer service – along with the formidable appearance of Dunbar Armored trucks and guards, created a high level of customer trust and served as a valid deterrent to criminals intent on robbery. With a business model in place that emphasized the "Dunbar Difference", Dunbar Armored grew steadily from a local Baltimore carrier to a Mid-Atlantic regional operation, which gradually expanded along the entire East Coast and eventually nationwide. In the late 1980's, the company took advantage of increased opportunities nurtured by deregulation to expand nationally through a series of new branch openings and acquisitions ultimately growing to become the largest family-owned armored car company in the United States. By 2018, Dunbar Armored, Inc. had grown to 80 branch offices from coast-to-coast, with 6,000 employees and more than 1,500 vehicles and generating \$390 million in annual revenue.

From the founding of his company in 1956 until its sale to The Brink's Company (NYSE:BCO) sixty-two years later in 2018, Jim Dunbar remained very much a "hands-on" manager – particularly in the area of operations – and an innovator in the development of new security techniques and equipment that became widely accepted throughout the industry.

#### **INDUSTRY AUTHORITY**

Jim Dunbar created the largest independently-owned armored transport, cash management and fullservice security firm in the United States. With over 60 years of experience, "Mr. Dunbar" as he was known to most employees was the nation's most widely respected authority on matters involving the armored car industry. Because of his stature within the armored car industry, he was frequently requested by law enforcement authorities, government bodies – including the U.S. Congress, and industry associations to render his opinion on a wide range of industry-related issues. He also published articles on security in trade journals and made numerous speeches both inside and outside the industry.

#### INDUSTRY LEADERSHIP

Jim Dunbar was a well-known and highly-esteemed business leader who raised operating standards across the entire armored transportation industry. He always believed in working together with fellow armored carriers to improve the standards of security and customer service and worked diligently to improve communication among the smaller, privately owned carriers for their mutual benefit.

In 1973, Jim Dunbar founded the Independent Armored Car Operators' Association (IACOA) – a trade group of small companies working together to improve their methods of insurance, equipment, operations, and security. In 1976, he expanded industry cooperation still further by founding the Armored Transportation Institute (ATI) – an educational association providing seminars on issues of importance to the entire industry. He served unofficially as spokesman for the armored car industry's independently-owned carriers and formally as President of the National Armored Car Association (NACA) from 1994 to 1995.

Jim Dunbar also made a concerted effort to assist small business entrepreneurs and minority business owners to enter the armored transportation industry. He was extremely generous with his time and expertise in helping small business people to establish their companies, and gave them the benefit of his experience to help them run their businesses. Jim did it all without charge because he saw it as the responsibility of a successful entrepreneur to help others realize the American dream of owning their own business.

#### CERTIFICATIONS

Jim Dunbar was a Certified Protection Professional (CPP) with the American Society for Industrial Security (ASIS) and served as the armored car industry representative on that group's "Law Enforcement Liaison Council" Standing Committee. He was also a member of the International Association of Chiefs of Police (IACP) and a registered private investigator in Maryland, Virginia, Washington D.C., Ohio and Pennsylvania.

#### COMMUNITY INVOLVEMENT

Jim Dunbar brought the same energy and commitment to community affairs that he did to business. As owner of a Maryland-based company, he was active in local organizations and community efforts. Jim was a member of The Greater Baltimore Committee throughout the 1970's, the period in which Baltimore achieved its nationally recognized "economic miracle" and metropolitan renaissance. However in keeping with his beliefs, Jim performed many community activities unofficially, without publicity and outside normal channels and was reluctant to publicize such efforts on his own behalf.

#### EDUCATION:

Jim Dunbar attended Proctor Academy in Andover, New Hampshire (1949 Graduate), Babson College and Nichols College in Massachusetts (1951 Graduate). He served in the U.S. Army Reserves from October 1950 until February 1959 as a Warrant Officer (Honorable Discharge).

#### AWARDS:

Over the course of his lifetime, Jim Dunbar received awards too numerous to mention.

Some of his more recent awards include:

National Armored Car Association (NACA) Lifetime Achievement Award – October 2018

American Society for Industrial Security (ASIS International ) Lifetime Certified Protection Professional (CPP) Award – May 2001

Ernst & Young – Maryland Award Entrepreneur of the Year Award (Business Services) – 1998

#### FAMILY:

Jim Dunbar was the third and youngest son of George W. Dunbar, co-founder of New England's first armored car company Mercer & Dunbar and Leona Dunbar (nee Scanlon) a school teacher. Jim's two brothers were George W. Dunbar, Jr., the eldest, known as "Mac" and Robert S. "Bobby" Dunbar. Jim was married to Gwenyth Dunbar (nee Hall) for 67 years who died in April, 2018. Together they raised two sons James L. "J." Dunbar, Jr. and Kevin R. Dunbar, and daughter Kathryn Dunbar (now Ramsdell). They had six grandchildren and five great grandchildren.

#### HOMES:

Born and raised in West Hartford, Connecticut, Jim Dunbar, his wife Gwenyth, and young daughter moved to Baltimore, Maryland in 1956 where he had decided to found his armored car company which he named Federal Armored Express – now known as Dunbar Armored. He later moved to Timonium, Maryland where the couple raised their family with two sons and a daughter until retiring to Blakehurst retirement community in Towson, Maryland. In addition to their primary residence in Timonium, Mr. and Mrs. Dunbar also maintained a summer residence in Madison, Connecticut and a winter residence in Key Biscayne, Florida.

#### KEY TO SUCCESS: COMMUNICATING WITH AND MOTIVATING EMPLOYEES

Jim Dunbar continually motivated his employees by communicating with them extensively regarding company and industry goals and issues, and how each employee's job fit into achieving those goals and solving problems. He always felt strongly that his company's dual responsibilities of customer service and security were best achieved by the intelligent, professional performance by every employee in the field . To that end, Dunbar Armored developed one of the first company newsletters in the industry – a magazine named *On Target* – read with great interest by Dunbar Armored employees across the company. Over the years, he augmented his communications efforts further with a variety of other publications directed to different employee and customer segments. Renowned for his charisma and skill in communicating one-on-one with all of his employees at all levels of the company, "Mr. Dunbar" as he was known to most employees, also took time to write personal handwritten notes to his employee's for birthdays and employment anniversaries.

#### THE DUNBAR ORGANIZATION:

#### Dunbar: The Most Trusted Name In Security.®

Over the years, Dunbar – America's largest independent, 100% American-owned, full-service security organization – with trademarked tagline **The Most Trusted Name In Security.®** – provided an array of security-related services through multiple business units, including:

- **Dunbar Armored** the cornerstone and flagship company which became a premier provider of armored car services and the largest family-owned armored carrier in the U.S. with 80 branches serving retail, financial institution and government customers nationwide.
- **Dunbar Cash Vault Services** state-of-the-art money rooms providing a complete line of cash management services to banks and retailers.
- **Dunbar Global Logistics** providing secure transportation solutions for the movement of valuable cargo worldwide. In the early 2000s, this business unit achieved the status of #1 air courier service to America's jewelry trade. (Sold to Loomis in November 2015).
- **Dunbar Cybersecurity** providing proactive, cutting-edge cyber security solutions to the financial and retail markets via on-demand, cloud-based technology offerings.
- **Dunbar Security Products** designer and distributor of security containers and security-related business products.

**Dunbar Protective Services** – supplier of professionally trained, uniformed and plain clothes guards.

**Dunbar Security Systems** – designer and installer of electronic alarm and 24-hour monitoring systems supported by a UL®-approved central station.

#### **CLUB MEMBERSHIPS**

Jim Dunbar was a member of several recreational clubs including: Baltimore Country Club in Baltimore, Maryland, and the Madison Beach Club and Madison Country Club in Madison, Connecticut.

#### PROMOTING THE WELL-BEING OF EMPLOYEES

Always putting safety and security first, Dunbar Armored maintained a high standard of personnel training for safety, firearms, and security procedures. The company also sought to help employees protect their personal assets and save for the future by providing a full array of comprehensive benefits including medical, dental, prescription, disability and life insurance plans plus a 401k plan and Employee Assistance Program.

#### **BUSINESS GROWTH AND ACQUISTIONS**

Jim Dunbar grew his business with new products and services and expanded his business geographically through the initiation of start-up operations in new markets and the acquisition of other armored car carriers.

#### BUSINESS GROWTH AND ACQUISTIONS LIST

	Date Acquired	Company	Location
1	1979	Cauley Armored Car	Pittsburgh, PA
2	1980	Cincinnati Armored	Cincinnati, OH
3	1983	Coastal Armored Car	North & South Carolina
4	1985	Miley Security Transport	Philadelphia, PA
5	1987	Armored Car, Inc.	Chicago & Springfield, IL
6	1987	Loomis Armored	Columbus, OH
7	1987	Spatan Armored	Washington, DC
8	1987	Wells Fargo	Cincinnati, OH

9	1987	Wells Fargo
10	1989	Public Armored
11	1991	Loomis Sky Courier
12	1992	Loomis Mid-Atlantic
13	1993	Connecticut Armored
14	1993	Dunbar Armored Security
15	1995	Kenosha Armored
16	1996	Armored Express
17	1996	Wells Fargo
18	1998	VETS International Armored Car, Inc.
19	1998	ASP Armored Car, LLC
20	1999	Loomis Miami Air Courier
21	2001	Star Armored
22	2002	Madison Armored Car Services, Inc.
23	2005	Armored Transport
24	2006	CDC of Connecticut
25	2006	Lowell Armored
26	2007	Magistry - Software
27	2008	US Cash
28	2008	Express Teller
29	2015	Titan Armored Car & Courier, Inc.

Cleveland, OH Chicago, IL 50 Cities Baltimore, Washington, York PA New Haven, CT Connecticut Wisconsin Washington (state) Chicago, IL New York North & South Dakota Miami - South America Texas Tennessee, Alabama New Jersey Connecticut Lowell. MA Toronto, Canada Myrtle Beach, SC North & South Carolina Upstate New York

#### INNOVATOR

Written in script on the on the side of every Dunbar Armored truck, Jim Dunbar summed up his service mission in two words: **Safeguarding Valuables**. However, he was always an innovator in developing new methods and equipment to better accomplish this mission and stressed the basics of security in armored transportation, cargo handling procedures and facilities management.

Jim Dunbar was directly involved with design improvements to his armored vehicles, development of safety and security policies and procedures, and specific equipment to meet the needs of individual customers. He used three-man truck crews with on-truck drop safes for maximum security. He developed security and firearms training programs. He set up internal audit systems for pickups and deliveries providing an audit trail of responsibility for shipments. He designed and built branches, cash vaults and company facilities like fortresses. And he provided his customers with the most comprehensive "All-Risk" cargo loss insurance available.

#### PHILANTHROPY

Jim Dunbar and his wife Gwenyth were generous contributors to churches, educational institutions and charities, including:

**Proctor Academy** – Jim Dunbar remained a regular benefactor of this special school catering to the special needs of dyslexic children. As a dyslexic himself, Jim never forgot the feeling of marginalization that he had once experienced as a child and the life-changing difference that the teachers and counselors at Proctor had made in putting him on the path to personal success in his own life. Jim was graduated from Proctor Academy in 1949.

**Nichols College** – Jim Dunbar founded and provided financial support for the Criminal Justice Program at Nichols College. Jim was graduated from Nichols College in 1951.

**Towson University** – Gwenyth and Jim Dunbar founded the James L. Dunbar, Jr. Memorial Scholarship for continuing education students at Towson University following death of their eldest son James L. Dunbar Jr. – affectionately known as "J." – in 1994. "J." was graduated from Towson University with a B.Sc. (cum laude) in Business just prior to his untimely passing at the age 39.

#### **CHURCH MEMBERSHIPS**

Jim Dunbar and his wife Gwenyth were members and contributors to four church parishes including: Church of the Resurrection (Anglican) – Lutherville, Maryland where they were "Founding Members", St. John, Western Run Parish (Episcopal) – Reisterstown, Maryland, Christ Church Anglican – Branford, Connecticut (Summer) and St. Philips Episcopal Church – Coral Gables, Florida (Winter).

This tribute was written by Sean P. Gibbons.

RITY

James L. Dunbar Sr passed away on June 9, 2020 at the age of 90. He was a former member of MISA.

The MISA Board is deeply saddened by the news of James Dunbar passing. Our thoughts and prayers are with James and his family.

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ISCS

SERVICE

Wynn Investigative and Security Consulting Services, LLC Brandywine, MD 240-515-1309



Baltimore, MD 443-471-7000

# In the News

Brawl over mask leaves security guard at Los Angeles Target store with broken arm ByAgence France-Presse, July 25, 2020

<u>Firearms instructor gave certificates to students who never fired a gun</u> by Keith McShea July 22, 2020

<u>After cutting ties with police, Minneapolis schools are quietly hiring se-</u> <u>curity guards</u> by Susan Du, July 21, 2020

Dealing with a Family Member's Wrongful Death? Here's What You Need to Do by Tommy White, July 27, 2020

<u>Startup CEO Facing Federal Fraud Charges</u> by ARLnow.com, July 24, 2020

<u>Google Bans Ads for Stalkerware Apps—With Some Exceptions</u> by Kate Cox, July 13, 2020

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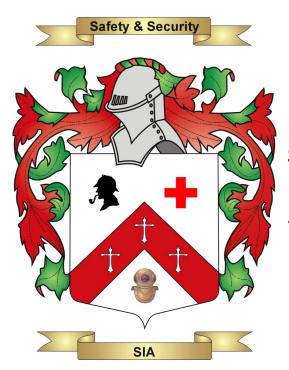
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# MSP LICENSING DIVISION

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ASST. COMMANDER LIEUTENANT PADRAIC LACY

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